

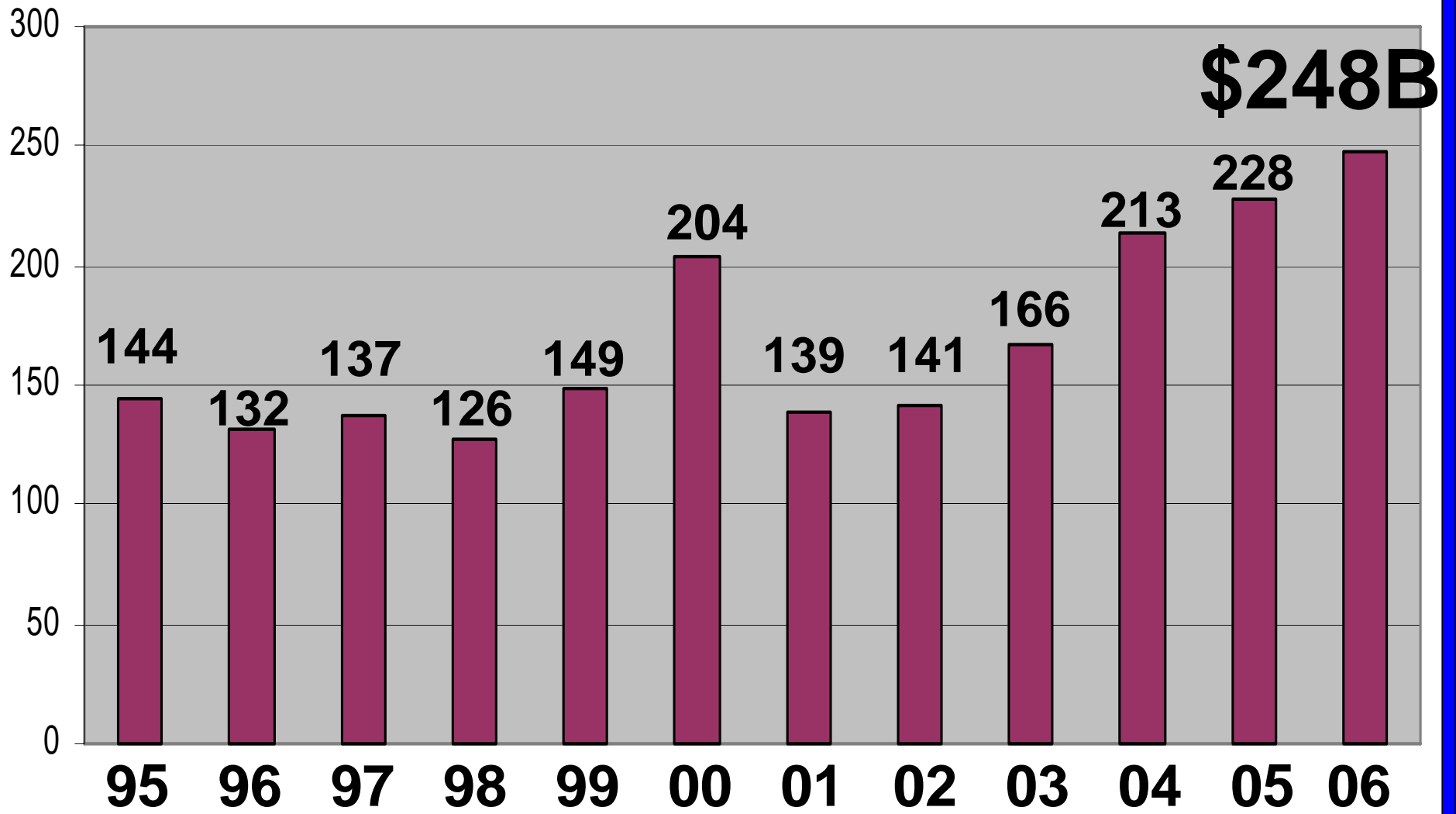
# Probe Year In Review

- Probe Business Metrics
- People in Probe
- Mergers, Acquisitions, & JVs
- Probe Related News

(With lots of help from the *Final Test Report*)

# Semiconductor Market

- **\$248B 2006 sales, up 9% from 2005**
- **IC Units up by 18%**
- **Forecasters see lower growth in 2008:**
  - Gartner/Dataquest: 6.4% (March)**
  - IC Insights: 2% (April)**
  - iSuppli: 8.1% (April)**
  - Semico Research: 1.8% (April)**
  - VLSI Research: 5.4% (April)**
  - In-Stat: 7.9% (April)**



**SIA**

SEMICONDUCTOR  
INDUSTRY  
ASSOCIATION

# Key Metrics

	2004	2005	2006
Laptop PCs	51M	67M	80M
Desktop PCs	133M	146M	138M
Cell Phones	650M	820M	1.01 B!
Portable Media Players	~100M	128.7M	216.9M
Image Sensors	1.0 B	1.45 B	1.9 B
LCD Panels	23M m <sup>2</sup>	32.9M m <sup>2</sup>	42.8M m <sup>2</sup>
LCD Drivers	1.8 B	2.8 B	3.7 B

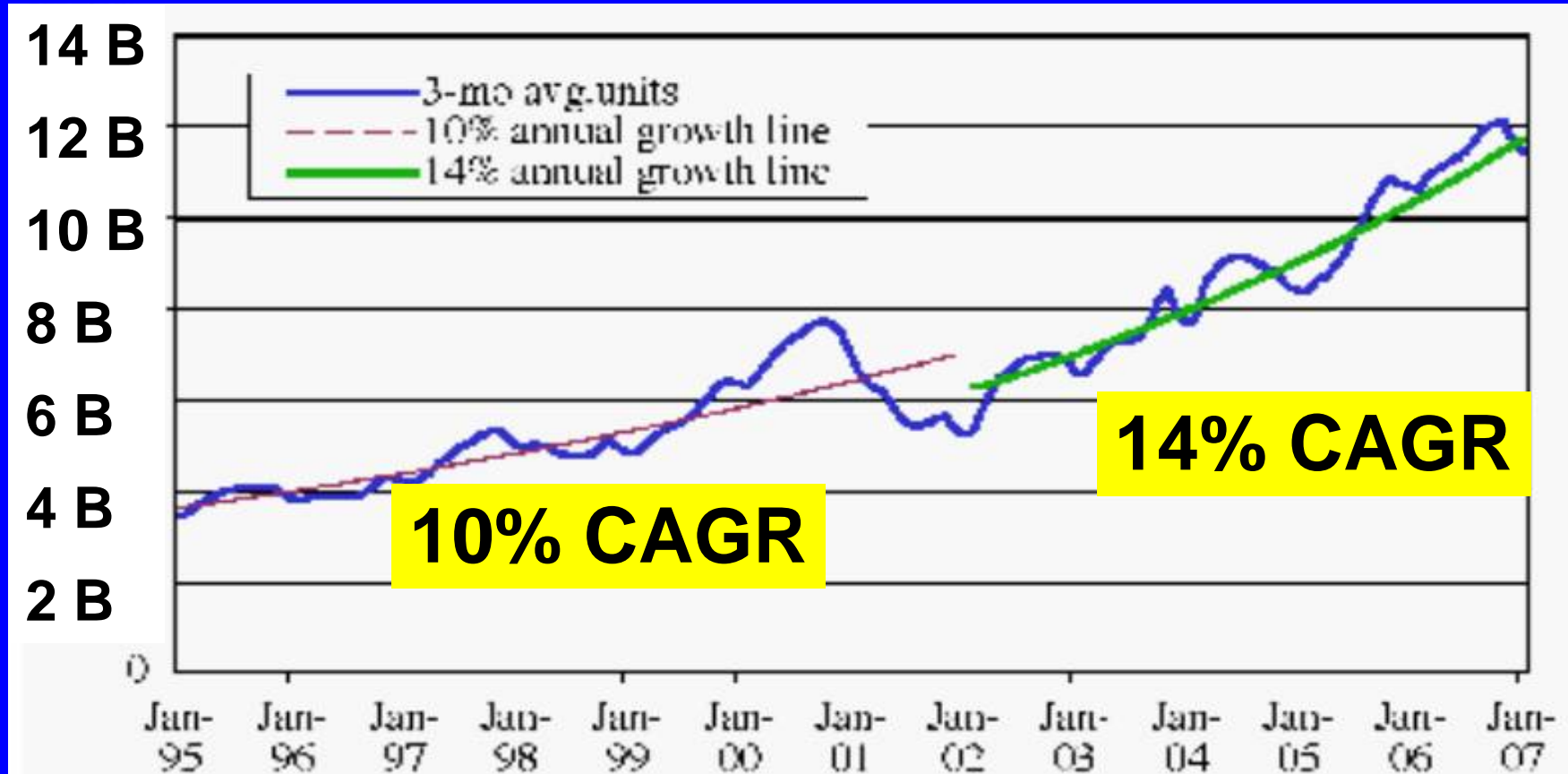
Sources: IC Insights, iSuppli, and Display Search

# Key Metrics: Memories

		2004	2005	2006
DRAM	Sales	\$26.8 B	\$25.5 B	\$33.8 B
	Units	6.8B	7.1B	8.0B
NOR Flash	Sales	\$9.1 B	\$8 B	\$8.6 B
	Units	2.7B	2.9B	3.7B
NAND Flash	Sales	\$6.5 B	\$10.6 B	\$11.5 B
	Units	650M	1.2B	1.8B

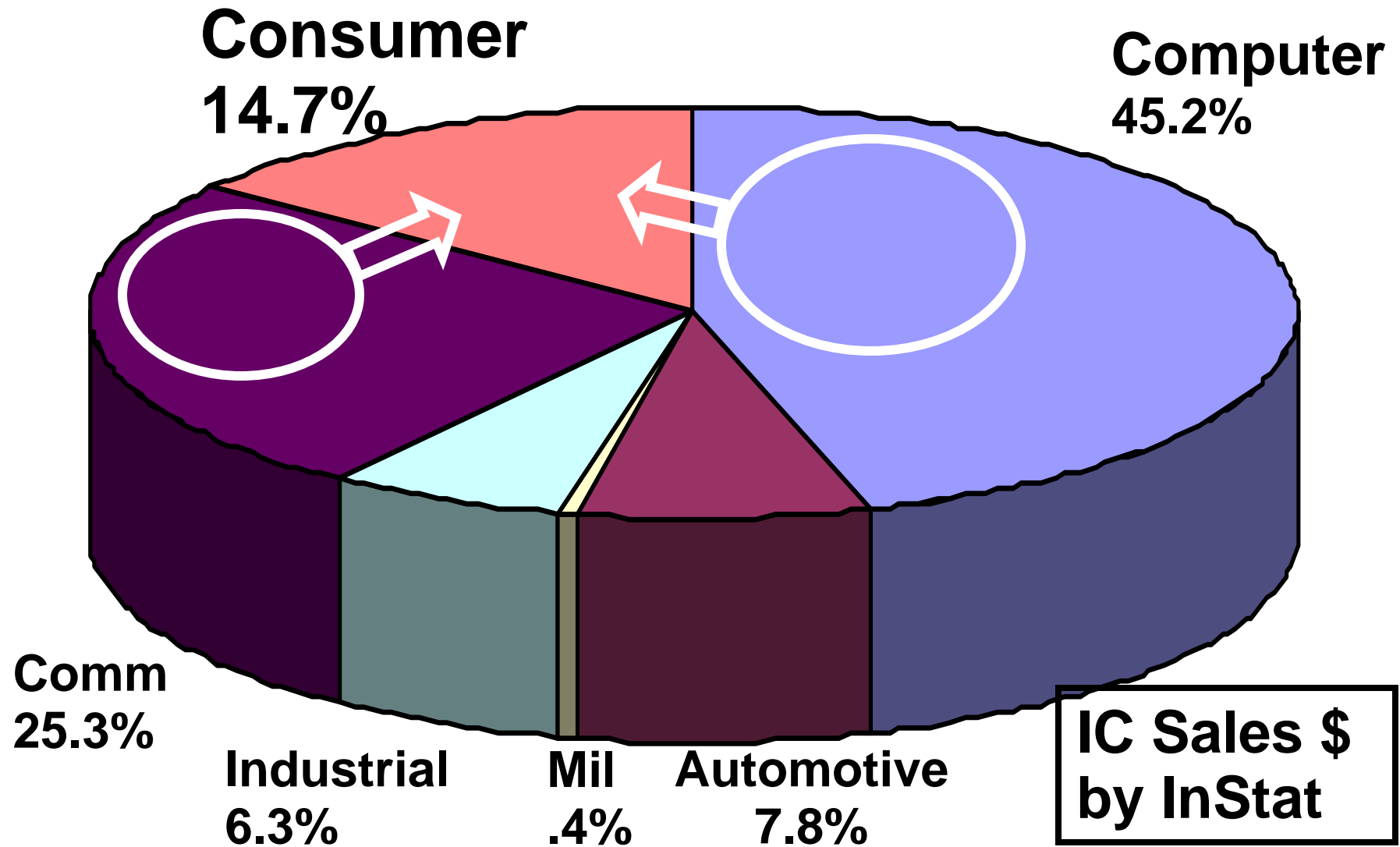
Source: Semiconductor Industry Association

# Increase In Unit Growth Rate



**Ron Leckie, Infrastructure Advisors, says the dramatic increase is due to “consumer electronics”**

***“I believe everything Ron says,  
but let’s test his theory.”***

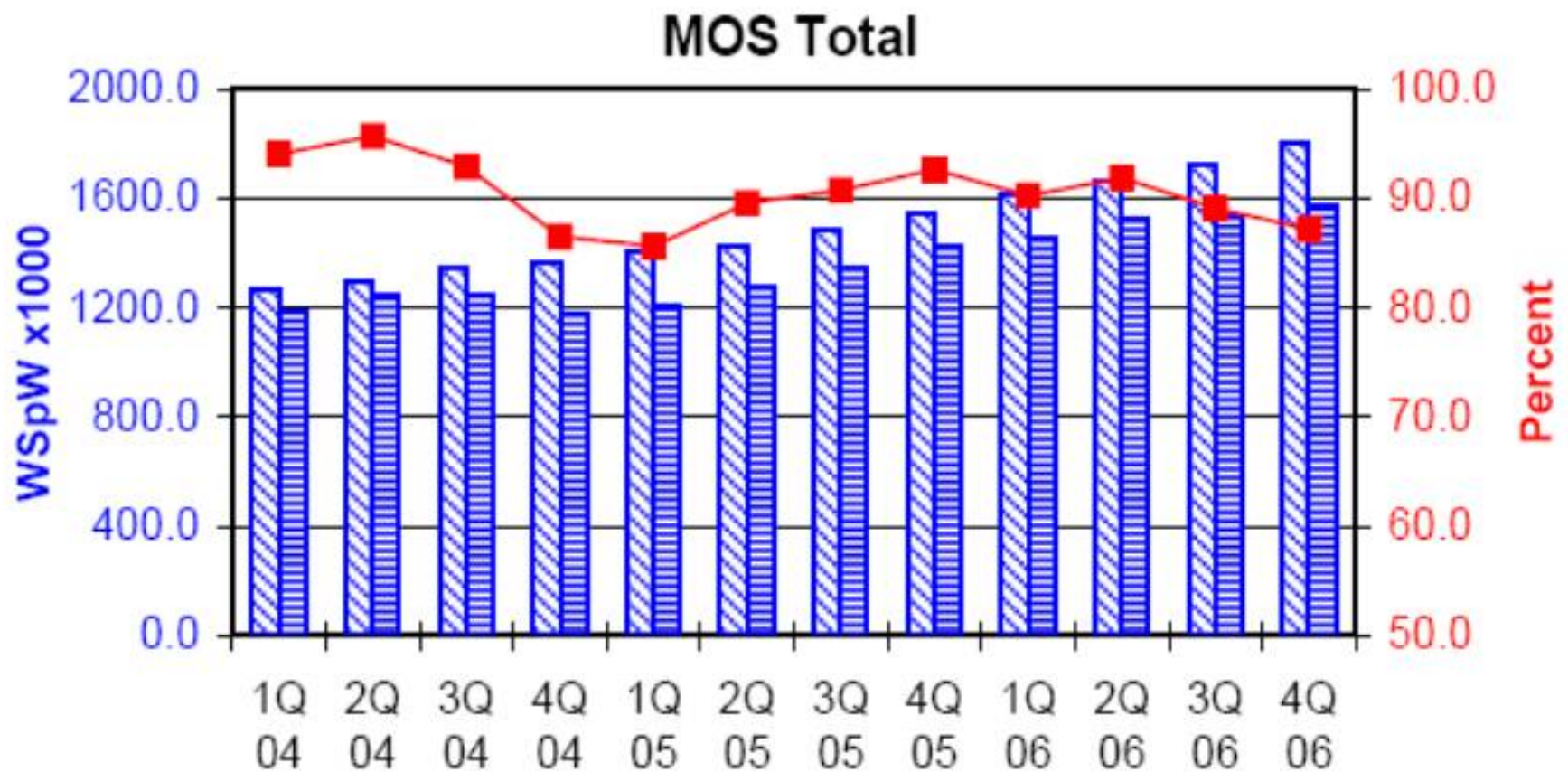


(InStat & IC Insights)	2004	2005	2006
Handheld Games	20 M	30 M	35 M
Game Consoles	19 M	17 M	24 M
DVD Players	123 M	139 M	150 M
Digital TVs	17 M	29 M	47 M
Set Top Boxes	10.8 M	15.6 M	17 M
Digital Cameras	43 M	59.3 M	76 M
Home WANS	18 M	20 M	21 M
Portable Media Players	~100 M	128.7 M	216.9 M

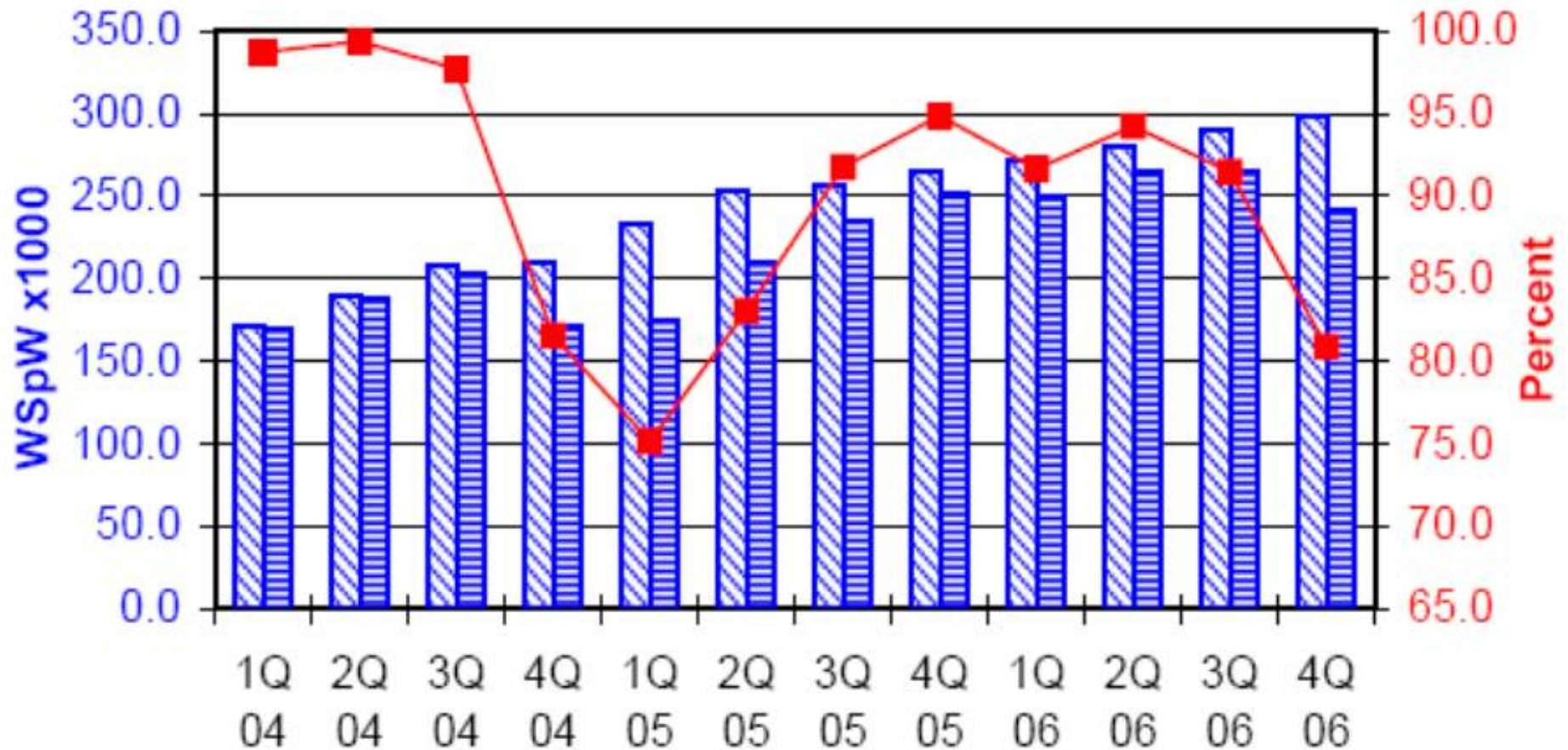
These consumer electronics averaged 27% unit Compound Annual Growth Rate: ***Ron's right.***



# Worldwide MOS Wafer Starts Per Week and Percent Utilization

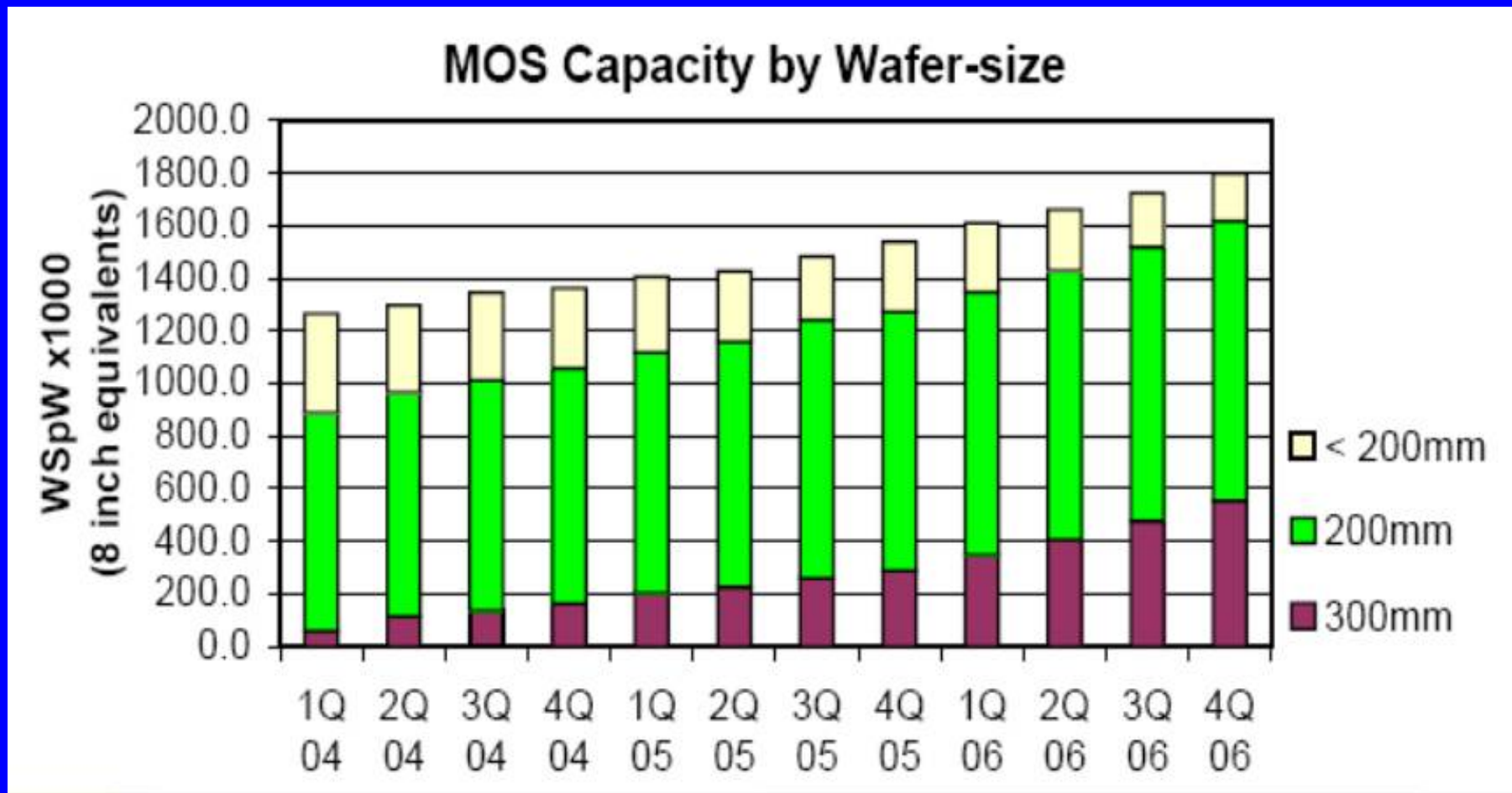


## Foundry Wafers in MOS Total



**No significant increase in wafer starts!  
Percent utilization is a way down...**

# 30% Of Capacity Is 300mm Wafers



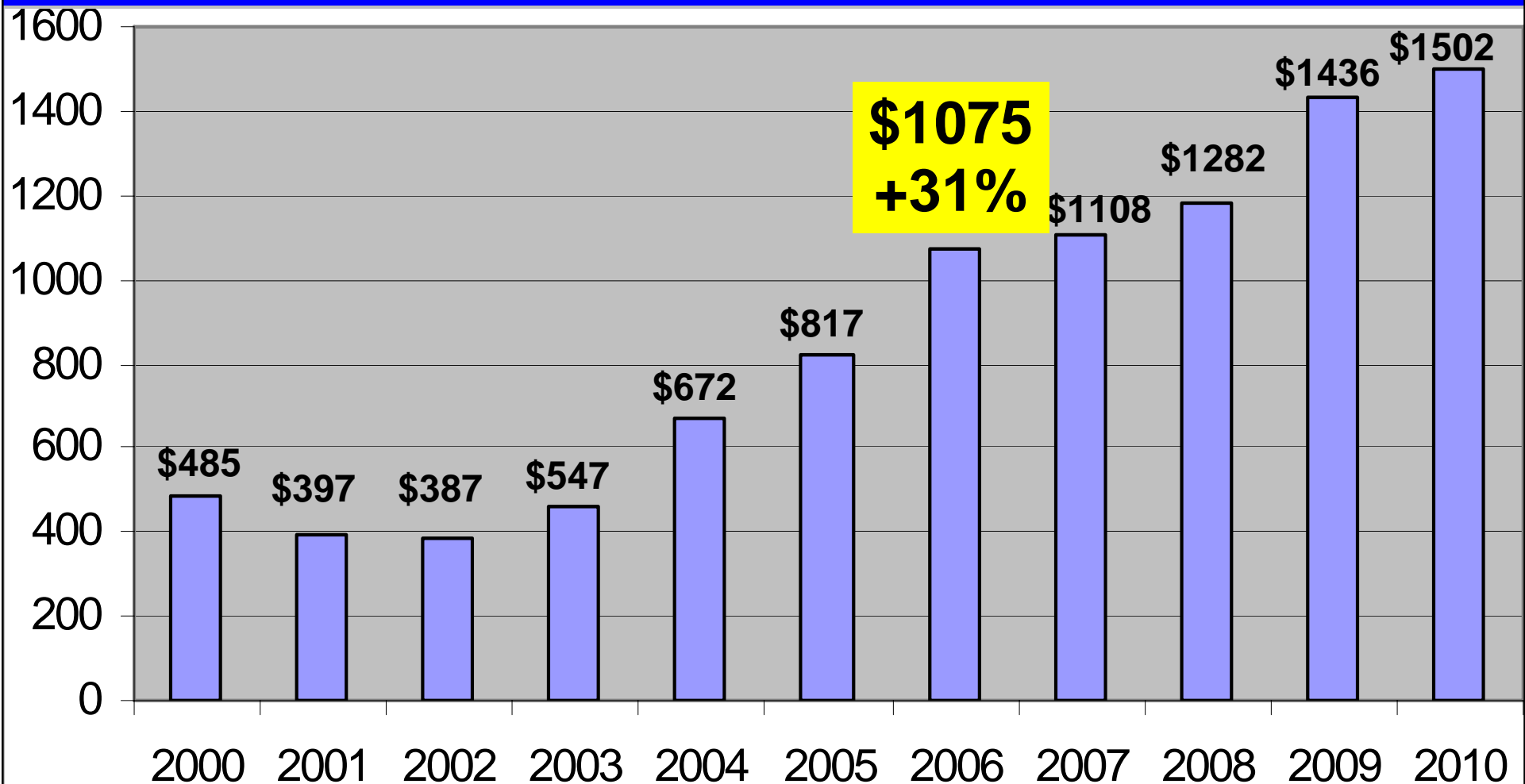
All data provided by Semiconductor International Capacity Statistics

## **\*Top 5 Probe Card Vendors '06**

<b>FormFactor</b>	<b>\$369.7M</b>
<b>Japan Electronic Materials</b>	<b>\$150.3M</b>
<b>Micronics Japan Co.</b>	<b>\$126.7M</b>
<b>SV Probe (Feb – Dec)</b>	<b>\$59.6M</b>
<b>Tokyo Cathode Laboratory</b>	<b>\$47.6M</b>

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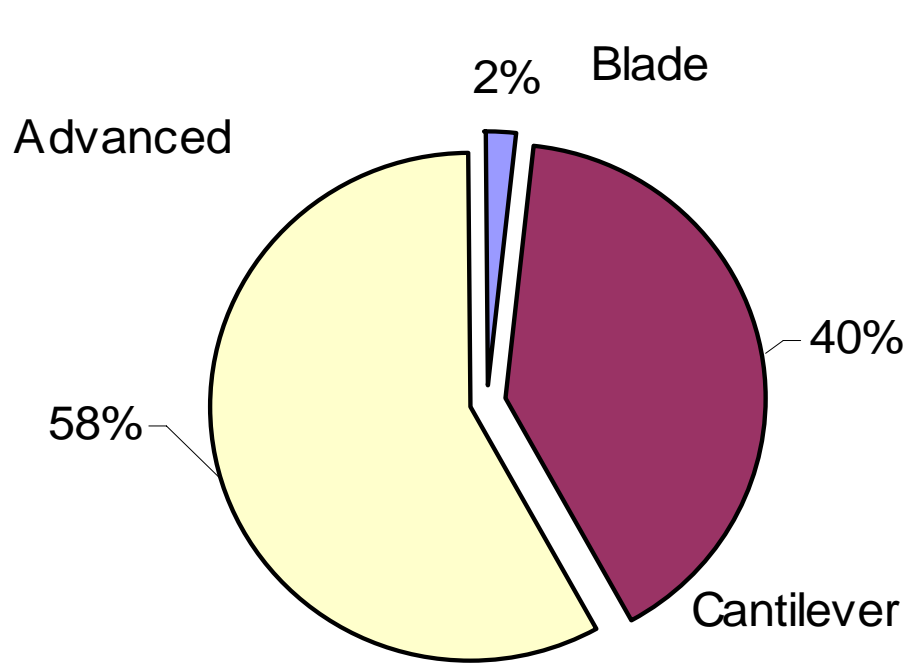
# Total Probe Card Revenue



Semiconductor Only; M \$US: Excludes Service & Repair

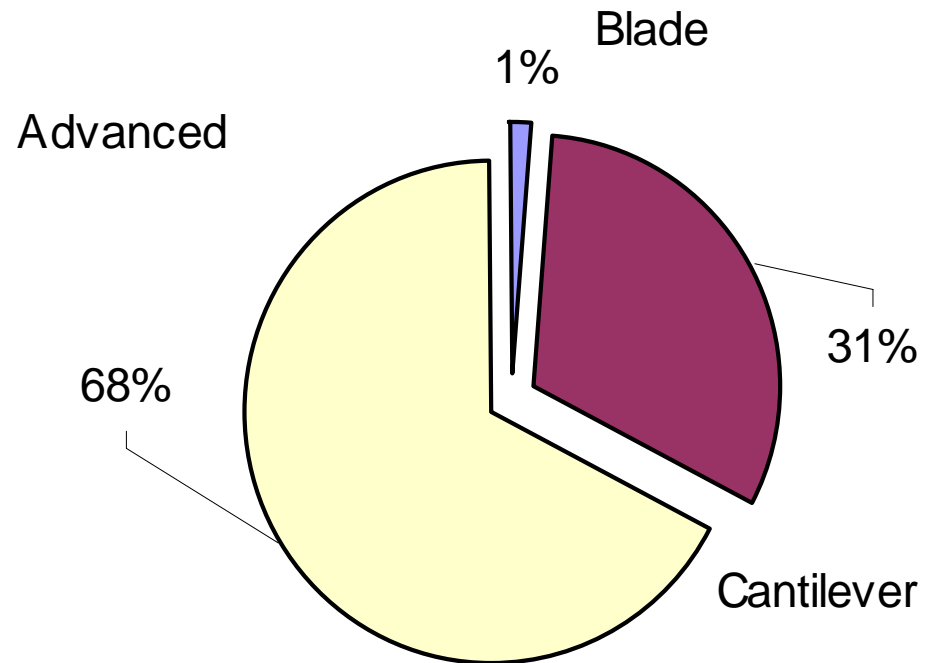
# Revenue By Technology

**CY 2005**



**\$817.2M**

**CY 2006**



**1074.6M**

**People**

**In**

**Probe**



# Sergio Perez Joins Form- Factor

**Advantest Marketer and founder of the  
Semiconductor Test Consortium**

***We love it when someone from  
The Dark Side sees the light!***





# Igor Khandros Receives SEMI Award For Parallel Probe Technology





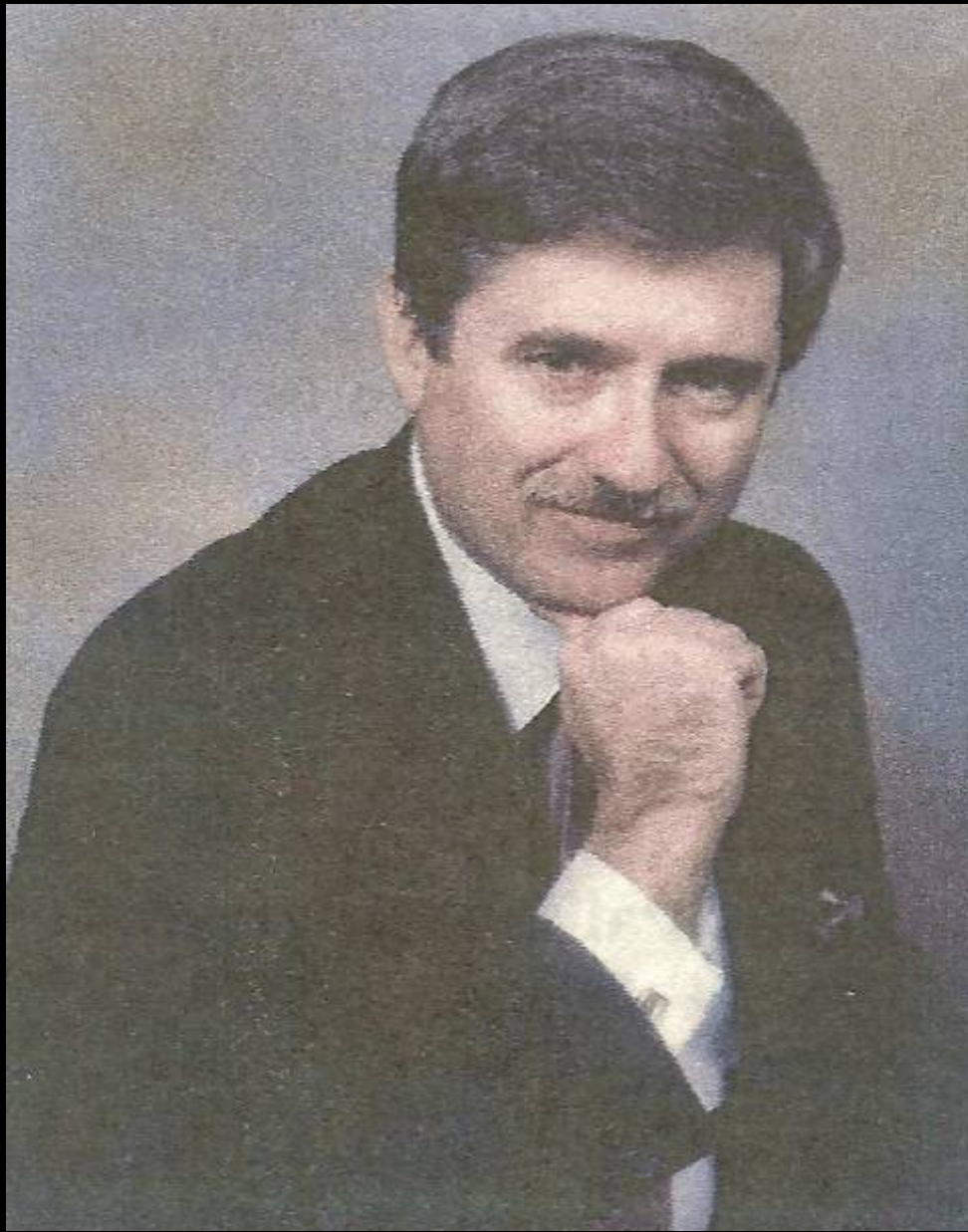
**Bob  
Huston**

**39 Years  
IC Test  
Equipment  
Developer &  
Applications**

# IC Test Industry Legend

- **BS/EE 1963 Univ. Missouri; MS/EE 1964 Purdue**
- **Extensive ATE Contributions**
  - 1967 Fairchild (Sentry)
  - 1980 General Radio
  - 1983 VP & one of the founders of Trillium, later to merge with LTX
  - 1992 VP at Credence
  - 2001 3MTS
- **Invented the Schmoo Plot**
- **Lifetime on ITC Program Committee**





**Bob  
Huston**

**1941-  
2006**

# Leslie and Kadel Broz in 2005



Jan 2007



**Kadel**



**Leslie**



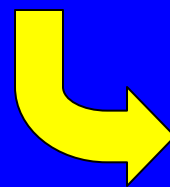
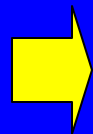


**Mergers,  
Acquisitions,  
& Joint Ventures**



# KK&R and Silver Lake Partners Buys Agilent Semi Prod. Group

- Agilent was the Test and Measurement spinoff from HP in November 1999 (the largest IPO in Silicon Valley history at \$2.1B)
- Agilent's Semiconductor Products Group was bought by KKR & Silver Lake for \$2.66B



# Equity Consortium Buys Freescale for \$17.6 Billion

- Motorola spinoff in 2004
- 9th largest semi company; \$6B sales in 2006
- The consortium included the Blackstone Group, the Carlyle Group, Permira Funds, and the Texas Pacific Group



# Acquicor Buys Jazz Semi

- Once Rockwell and then Conexant, Jazz is a Southern CA boutique 8" wafer foundry (CMOS, SiGe, RF processes to 130nm)
- Jazz spinoff in 2002 with the Carlyle Group
- Gil Amelio, previous Rockwell Exec, Ellen Hancock (ex-IBM), and Steve Wozniak (Apple) paid \$260M for Jazz



# X-FAB Buys Fabs from 1<sup>st</sup> Silicon (9/06) and ZMD (3/07)

- X-Fab is the largest foundry in Europe (\$.3B)
- Wide variety of processes down to 130 nm
- 6” and 8” wafers in various fabs in Germany, UK, Malaysia, and Texas
- Acquisition of 1<sup>st</sup> Silicon’s Kuching’s Fab and ZMD’s Dresden ZFoundry bring X-Fab’s capacity to 70K 8” equivalent starts / mo.

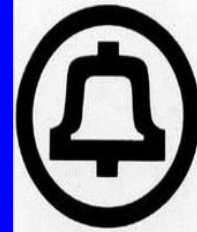


# On Semi Buys LSI Logic Fab

- On Semi is a \$1.5B company most known for power semiconductor devices
- It has eight manufacturing locations worldwide (Arizona, Oregon, China, Czech Republic, Slovak Republic, Japan, Philippines, and Malaysia)
- It bought LSI's 8" Fab for \$105M in May, 2006



# *The End Of A Legend*



**Bell Laboratories**

- **Bell Labs Invented the Transistor**
- **Western Electric Semiconductor**
- **AT&T Microelectronics**
- **Lucent spinoff from AT&T in 1996**
- **Agere spinoff from Lucent in June 2002**
- ***LSI Logic buys Agere for \$4B  
in stock in December 2006***





*Western Electric*



**AT&T**  
Bell Laboratories



Lucent Technologies

agere<sup>systems</sup>

And now it's...

LSI LOGIC<sup>®</sup>

# Toshiba & SanDisk Expand Fab 3 And Begin Work On Fab 4

**FAB 3, 2005, Yokkaichi, Japan**



After expansion, Fab 3 will be the biggest  
Fab in the world with **4500 wafers / day!**

# FAB 4 Construction in Jan 2007



# Hynix and ST Micro Open \$2B Memory Fab in Wuxi City, China

- Construction began in November 2004, and it's the second 300 mm fab in China
- 67% owned by Hynix and 33% by ST Micro
- Opened in October, 2006, but they pushed out \$700K in equipment orders in Feb 2007



**Probe**

**Related**

**News**



## TI's "Fab Lite" Is Extended

- January 2007 "Earnings Conference Call"
- CFO announces desire to stop new technology developments <65 nm
- *"Foundries will develop new technologies"*
- TI stops work on DMOS 7 (North Dallas)
- As new products are introduced, the No. 3 semiconductor company will eventually...

***become fabless!***

## ***“What’s really going on?”***

- **Companies can’t afford process development**
  - ST Micro, TI, NXP, Freescale
- **Group Consortiums are forming**
  - Hitachi, Renesas, Toshiba (Jan 2006)
  - Toshiba, Sony, NEC (Dec 2006)
  - IBM “Fab Club,” Samsung, Infineon, Freescale, AMD
- **Joint Fab Ventures**
  - Hitachi-Mitsubishi (12/02)
  - Hynix-ST Micro (04/03)
  - Toshiba-SanDisc (04/05)
  - Intel-Micron (11/05)
  - Elpidia-Powerchip (12/06)

**There will be  
fewer and  
bigger fabs**

# Test Equipment Companies IPOs

Eagle (EGLT, \$124M) 3/9/06



Nextest (NEXT, \$87M) on 3/22/06



Verigy (VRGY \$778M) 6/06





# Applied Precision To Go Public

- Company formed in 1986 by John Strom, Don Snow, and Ron Seubert
- Wanted to make the world's "best probe card" but realized they needed metrology first
- Now very successful Probe Card Analyzer
- Announced IPO last summer
- Delaying IPO for favorable market conditions

**AppliedPrecision®**

# Wentworth's 40<sup>th</sup> Anniversary

